

# AMERICAN LEGION AUXILIARY

## YOUTH HERO AND GOOD DEED AWARD NOMINATION FORM



NAME OF YOUTH \_\_\_\_\_  
First Middle Initial Last

Youth's date of birth \_\_\_/\_\_\_/\_\_\_ Age \_\_\_  male  female  
Date of bravery or community service performed \_\_\_\_\_  
Submitted by Unit # \_\_\_\_\_ Department of \_\_\_\_\_

Description of heroism and/or deed performed by youth (to be completed by unit):  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Please attach news clippings to verify the deed being recognized.

**UNIT CERTIFICATION (MUST BE CERTIFIED BY TWO UNIT MEMBERS):**  
Unit Member \_\_\_\_\_ Date \_\_\_\_\_  
Unit Member \_\_\_\_\_ Date \_\_\_\_\_

**DEPARTMENT SECRETARY CERTIFICATION**  
Name \_\_\_\_\_ Date \_\_\_\_\_  
Department Secretary mails request for medallion and/or certificate to National Headquarters, which will ship at no cost to unit or department.

**PLEASE SHIP MEDALLION/CERTIFICATE TO:  UNIT  DEPARTMENT**  
Name \_\_\_\_\_ Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

**NATIONAL HEADQUARTERS USE ONLY**  
Date received \_\_\_\_\_ Date shipped \_\_\_\_\_  
 Youth Hero Award  Good Deed Award By \_\_\_\_\_

*Please use this form for all Youth Hero and Good Deed Award nominations. All nominations will be reviewed by the C&Y National Chairman and awards will be distributed at her discretion. Units should send completed applications to their Department Secretary. For more information, contact National Headquarters staff at [alahq@legion-aux.org](mailto:alahq@legion-aux.org) or (317) 569-4500.*

AMERICAN LEGION AUXILIARY NATIONAL HEADQUARTERS  
8945 North Meridian Street, Suite 200  
Indianapolis, IN 46260

SPECIAL MEMORANDUM  
Series 2009-2010

DATE: September 25, 2009

FROM: Peggy Thomas, Chairman  
National Children and Youth Committee

SUBJECT: Youth Hero Award and Youth Good Deed Award

The daily news is filled with all the negative things that are going on around us. Rarely do the good things make front page or the evening news. But many good things are happening as well and we need to be on the alert for them. Especially concerning our children and youth.

The American Legion Auxiliary has a wonderful award that we really need to promote. It is the Youth Hero Award and the Good Deed Award.

The **Youth Hero Award** is to recognize and reward today's youth, under the age of 18 years, who perform a heroic act of physical valor. This permanent award in the Children and Youth program honors youths for their willingness to put others before self. These young men and women are worthy of special recognition for their deeds of selfless concern.

The **Good Deed Award** is to recognize youth who do not meet the set criteria of a physical act or valor, but are great examples of community service.

How do we locate these young people?

- A. Watch local newscasts, read local newspapers and listen to local radio for deserving youth to receive either one of these awards.
- B. Units need to send the proper paperwork to the Department Secretary and the Department Children and Youth Chairman of the impending award.

Once a youth qualifies for either of these awards, the Unit should plan an event to publicly acknowledge the recipient. The Unit Public relations Chairman should send press releases to local media reporting on the event and/or invite them to attend. This is a perfect opportunity to invite local officials to be a part of the presentation.

This is a great opportunity to “showcase” our children and youth program. Most of our communities are not aware what is done through our Units and Posts for the betterment of all children.

Distribution List:

National Officers

Past National Presidents

National Chairmen

National Children and Youth Committee

Department Presidents

Department Secretaries

Department Children and Youth Chairmen

**SPECIAL MEMORANDUM  
SERIES 2009-2010**

**FROM:** Kris Nelson

National Veterans Affairs & Rehabilitation Chairman  
[tknelson@brainerd.net](mailto:tknelson@brainerd.net)

**DATE:** September 25, 2009

**SUBJECT:** Ride 2 Recovery (R2R)

This year all Units and Departments are asked to support Ride 2 Recovery (R2R). At her installation, President Rita announced that one of her points of emphasis this year is for Departments and Units to support the R2R program with their time and their treasure.

The Mission of R2R is; *To improve the health and wellness of wounded warriors by providing a life changing experience that can impact their lives forever.*

**Program**

R2R supports Spinning® Recovery Labs and outdoor cycling programs at Military and VA locations around the U.S. to help injured veterans overcome obstacles they face. Cycling is an important part of the recovery and rehabilitation program for two reasons:

1. Cycling is an activity in which almost all patients with mental and physical disabilities can participate.
2. Participation in the Ride 2 Recovery Program helps speed up the recovery and rehabilitation process.

In addition, the program provides Regional Training Clinics and Morale/Fundraising Events (see below). Military and V.A. Gov't will receive special discounted pricing on best-in-class Spinners and Recumbent Bikes Star Trac, Road Bikes by R2R, and specially-adapted bikes by Alternative Vehicles. For all equipment sold, Companies will make a donation to R2R to expand the cycling programs in military and V.A. locations across the U.S.

So the question that comes to mind is, ***“How do I count my hours when working the R2R program?”***

- **VAVS Hours** – if you are assisting a wounded warrior for either physical or mental therapy through the program, these hours would be VAVS hours. If you are a certified volunteer, turn in your hours under your name. If you are an occasional volunteer, state this when turning in your hours. **(Note; in order to use VAVS hours you must notify the VAVS director of the VAMC the ride is**

**working with to assure that VAVS hours have been certified if you are directly working with Wounded Warriors on the ride.)**

- **HOME SERVICE HOURS** – if you are working at home or at your local Post Home on the ride, i.e. facilitating the route, creating posters, preparing meals, these would be Home Service Hours.
- **FIELD SERVICE HOURS** – the day of the ride anything you do to assist on the ride or after the ride would be field service hours, i.e.; hosting a dinner at your Post Home serving and entertaining the ride participants, assisting during the ride with any veteran.
- **COMMUNITY SERVICE HOURS** – if you are working within your community to assure that schools, governmental agencies (city council, county board, fire, sheriff and police departments, etc.) community citizens are educated about R2R by connecting them to participate honoring our heroes, these hours are community service hours.

***If you are not sure where to count your hours contact your Department VA&R chairman or contact me personally for assistance.***

Again, each Unit and Department is challenged to do their part in supporting the R2R program. If I can be of assistance to you in your planning stages please don't hesitate to contact me by phone (218) 330-7265 or e-mail [tknelson@brainerd.net](mailto:tknelson@brainerd.net).

For information about R2R visit their website ; [Ride2Recovery.com](http://Ride2Recovery.com)

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Department VA&R Committee

**SPECIAL MEMORANDUM  
SERIES 2009-2010**

**FROM:** Gwenda Schroeder-Zulch, Member  
National VA&R Committee

**DATE:** September 25, 2009

**SUBJECT:** National Veterans Creative Arts Festival

It is a new year and time for a new beginning for the veterans of this great nation.

The American Legion Auxiliary has an obligation to contribute \$150,000.00 for the support of the Veterans Creative Arts Festival. This can only be accomplished with the help of the American Legion Auxiliary units throughout this great organization. Did you know that with the donation of just eighteen cents per member, we can obtain this goal? With the New Year in gear, we need to increase our donations.

Think of creative ways in your Departments and units to raise monies for this event. No event is too small and you do not have to have an elaborate event. As always, all donations are appreciated. Please send your donations to your Department first and then they will forward the donations to National Headquarters.

This year, the National Veterans Creative Arts Festival will be held October 5-12, 2009 in San Antonio, Texas. This event highlights the top talents of veterans throughout this great nation. The festival began in 1981. Over 3000 veterans from over 100 VA facilities have made their way to the competition, but as with any event, only about 140 will attend the festival. This event will take place at the Municipal Auditorium in San Antonio on Sunday October 11, 2009. This premier is open to the public. The American Legion Auxiliary, Department of Veterans Affairs and Help Hospitalized Veterans are sponsors of this magnificent event.

This passage was taken from the Veterans Affairs website:

*The National Veterans Creative Arts Festival continues to evolve each year as it showcases the artistic achievements of Veterans from across the country in each of the five artistic divisions. Each Festival features an art exhibit showing the first place artwork from 53 categories. A live stage show, complete with orchestral accompaniment generously provided by the Music Performance Fund, is performed by Veterans who have achieved medal-winning status in a variety of categories from the performing arts divisions of music, drama and dance, as well as creative writing. Workshops are offered during the Festival week for participants and staff, educating them in a variety of artistic modalities by utilizing the talents of local community artists.*

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Department Secretaries

National VA&R Committee

Department VA&R Committee



**MEMORANDUM  
DERIES 2009-2010**

**DATE:** September 25, 2009  
**FROM:** Linda Feezer, Girls State Committee Member  
**SUBJECT:** Marketing the Girls State Program

One of the many ways we are able to **“Reconnect with our Heritage to Strengthen our Future”** within our department is to promote the American Legion Auxiliary’s Girls State Program. We are constantly searching for young women to take an active part in the Girls State Program. These young women will be the leaders in our country during the next generation, and we have the opportunity to offer them a chance to study our government during this once-in-a-lifetime experience.

Every one of our states face many different obstacles in “selling” this program to the students we would like to “touch”. Different methods of “marketing” or reaching out to these girls may be utilized according to your needs and abilities.

One of the main forms of exposure to Girls State is through the schools within our communities. We, as Auxiliary members, can attend school assemblies for the purpose of introduction to this program, but with the current academic requirements of our schools it is often difficult to “get into the school” to carry out our plans. So we need to be thinking of the many other avenues to reach out to these young women and their parents. Make friends with a guidance counselor or a faculty member of the school that can assist you in selecting possible candidates for your program. Many times these members of the faculty may know the students in the school very well and can guide you toward those that might be interested in attending the Girls State Program.

We need to utilize “public exposure” by letting other civic groups know about our programs: visit PTA meetings, meet with school board members, talk to groups of professional women’s groups such as the American Association of University Women, visit with civic groups such as the Rotary and the Kiwanis. It might also be prudent to make a presentation to youth groups within the community such as church youth groups, 4-H, and scouting programs. Even if the girls are not yet Juniors in high school, this will get them to thinking about the program in advance. In this day and age we must compete with many other types of “camps” and programs...let’s get them interested in our program early!

Utilize the media within your community: use newspapers through letters to the editor, articles about the Girls State program and the selection process and what it involves. Be sure to follow up with an article highlighting the delegates chosen to represent your unit. Take advantage of “free spots” on the local radio stations and the television stations... many of our stations have early morning shows... the students may not see these shows but their parents might see it and mention it to their children.

A new way of contacting prospective Girls State Delegates is through the Internet, especially through social networks such as Twitter and Facebook. There are more Girls State chat groups everyday that can be accessed by the young women in our schools. This is becoming a great way to reach and inform our prospective Girls State Delegates.

Remember that not all of your delegates need to come from public schools but search out parochial schools, private schools and don't forget the young lady that is home schooled. Often you will find it easier to access these schools than the public schools due to the demands placed on scheduling in the public schools because of the number of students.

Last but not least, work with the Unit Girls State Chairmen to offer them the assistance they might need in seeking out prospective candidates. Communication is the beginning of a great program and the glue that holds it together through its tenure. Communicate with them often, keep it short and to the point, as many of our chairmen are very busy people!

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National Chairmen  
National Vice Chairmen

Department Presidents  
Department Secretaries  
National Girls State Committee  
Department Girls State Chairmen  
Department Girls State Directors

To: Department Legislative Chairmen  
From: Vickie Koutz, National Legislative Chairman  
Date: September 23, 2009  
Subject: Plan of Action

I would once again like to introduce the 2009-2010 Legislative Committee:

Vickie Koutz	-	Chairman	-	vkoutz@aol.com
Eva Wallace	-	Vice-Chairman	-	evas_place@hotmail.com
Linda Campbell	-	Committee Member	-	ljampbell04@comcast.net
Priscilla Imburgia	-	Committee Member	-	priscilla@teamfsi.com
Rose Wenger	-	Central Division	-	rfwenger@tds.net
Catherine Wheeler	-	Eastern Division	-	casswheel@aol.com
Lila Speckels	-	Northwestern Division	-	speckelsj@midstasd.net
Kathee Coughlin	-	Southern Division	-	alafpres@yahoo.com
Kim Cohen	-	Western Division	-	irene-kim-cohen@ cohenandassociatesinc.com

With the new fiscal year beginning October 1, 2009, The American Legion will continue to monitor the progress of the 2010 VA budget. Their legislative portfolio includes mandates that:

- Support a health care funding system that is sufficient, timely, and predictable;
- Support legislation allowing VA to collect Medicare payments;
- Increase access to VA health care for veterans in rural areas;
- End the VA ban on the enrollment of Priority Group 8 veterans;
- Ensure a seamless transition for veterans from the Department of Defense (DoD) to the VA, including reserve component service members;
- Ensure the long-term care needs of America's aging veterans are addressed
- Support medical and prosthetics research development;
- Support construction of state-of-the art medical facilities and the repair of those structures that require renovations and upgrades;
- Develop information technology for electronic medical records and ensure the technology allows DoD and VA medical systems to communicate these records to each other securely;
- Support the reduction of the outrageous disability compensation claims and appeals backlog;
- Ensure the disability benefits review process does not diminish veterans' rights;
- Support veterans' employment rights and veterans' hiring preference programs by government and government contractors and subcontractors;

- Support veteran-owned and service disabled veteran-owned small business in government procurement programs;
- Support legislation to provide job training programs for veterans with military occupational specialty skills that are not readily transferable to the private sector;
- Support grants to provide shelter and support for homeless veterans; and
- Ensure the New GI Bill benefits are properly administered.

The House and Senate both passed resolutions to make September 16, 2009, “American Legion Day”. If you had the opportunity to read the two resolutions, they told a lot of what our Legion Family really does.

I just recently received The American Legion Auxiliary “Advocacy Guide.” This will be a great tool for each of us to use this year in our Legislative programs. The “Advocacy Guide” can be found on the American Legion Auxiliary’s website at:

<http://www.legion-aux.org/MO-Programs/Legislative/resources.aspx>

As we celebrate our 90<sup>th</sup> Anniversary of the American Legion Auxiliary, let’s *Reconnect* with our Legislators and *Energize* them into listening to our views on Veterans’ issues.

Distribution:

National Officers  
Past National Presidents  
National and Vice-Chairmen  
Department Presidents  
Department Secretaries  
Legislative Committee  
Department Legislative Chairmen

**AMERICAN LEGION AUXILIARY NATIONAL HEADQUARTERS  
8945 NORTH MERIDIAN ST., INDIANAPOLIS, IN 46260**

**MEMORANDUM  
SERIES 2009-2010**

**DATE:** 26 September 2009  
**FROM:** Jeri Brooks Greenwell, Education Committee Member  
**SUBJECT:** Make Halloween A Safe and Fun Night



Halloween is an exciting time of year for kids, and to help ensure they have a safe holiday here are some tips we could share:

**ALL DRESSED UP:**

- Plan costumes that are bright and reflective. Make sure that shoes fit well and that costumes are short enough to prevent tripping, entanglement or contact with flame.
- Consider adding reflective tape or striping to costumes and Trick-or-Treat bags for greater visibility.
- Because masks can limit or block eyesight, consider non-toxic makeup and decorative hats as safer alternatives.
- When shopping for costumes, wigs and accessories look for and purchase those with a label clearly indicating they are flame resistant.
- Obtain flashlights with fresh batteries for all children and their escorts.
- Teach children how to call 9-1-1 (or their local emergency number) if they have an emergency or become lost.

**CARVING A NICHE:**

- Small children should never carve pumpkins. Children can draw a face with markers, and then parents can do the cutting. Under parents' supervision, children ages 5 to 10 can join in the fun.
- Votive candles are safest for candle-lit pumpkins.
- Lighted pumpkins should be placed on a sturdy table, away from curtains and other flammable objects, and should never be left unattended.

**HOME SAFE HOME:**

- To keep homes safe for visiting trick-or-treaters, parents should remove anything a child could trip over such as garden hoses, toys, bikes and lawn decorations.

- Parents should check outdoor lights and replace burned-out bulbs.
- Wet leaves should be swept from sidewalks and steps.
- Plan and review with your children the route which is acceptable to you. Agree on a specific time when revelers should return home.

#### **HEALTHY HALLOWEEN:**

- A good meal prior to parties and trick-or-treating will discourage youngsters from filling up on Halloween treats.
- Consider purchasing non-food treats for those who visit your home, such as coloring books or pens and pencils.
- Wait until children are home to sort and check treats. Though tampering is rare, a responsible adult should closely examine all treats and throw away any spoiled, unwrapped or suspicious items.
- Try to portion treats for the days following Halloween.
- Although sharing is encouraged, make sure items that can cause choking (such as hard candies), are given only to those of an appropriate age.
- A parent or responsible adult should always accompany young children on their neighborhood rounds.
- Remind Trick-or Treaters:
  - Stay in a group and communicate where they will be going.
  - Only go to homes with a porch light on.
  - Remain on well-lit streets and always use the sidewalk.
  - If no sidewalk is available, walk at the farthest edge of the roadway facing traffic.
  - Never cut across yards or use alleys.
  - Never enter a stranger's home or car for a treat.
  - Obey all traffic and pedestrian regulations.
  - Only cross the street as a group in established crosswalks (as recognized by local custom).
  - Don't assume the right of way. Motorists may have trouble seeing Trick-or-Treaters. Just because one car stops, doesn't mean others will!
  - Law enforcement authorities should be notified immediately of any suspicious or unlawful activity.

***Remember that Halloween is for children of all ages so get involved with your little ghost or goblin!  
Have a safe and happy Halloween!***

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 National Vice Chairmen  
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 Department Secretaries  
 National Education Committee  
 Department Education Chairmen

AMERICAN LEGION AUXILIARY  
8945 North Meridian Street  
Indianapolis, IN 46260

Date: September 24, 2009  
From: Dianne McClung  
National Leadership Vice Chairman  
Subject: Reconnect and Energize through Leadership!

To lead or not to lead, that is the question.  
A good leader never gets seasick in the ocean of responsibility.  
The best angle to use in approaching a problem is probably the “try” angle.

Congratulations on being chosen to serve as your Department Leadership Chairman. Together we will develop a program that will help our members to learn more about the American Legion Auxiliary programs and train them for leadership roles. Leadership development can provide opportunities for members to learn what they want to know and to arouse personal initiative. Most of all, training and monitoring can provide the opportunity to develop that characteristic of leadership that lies to some degree within all of us.

Units can **reconnect** by starting the year out on the right foot. Unit Leadership Chairmen should meet with their Unit President, other officers and chairmen. The agenda for that meeting should include:

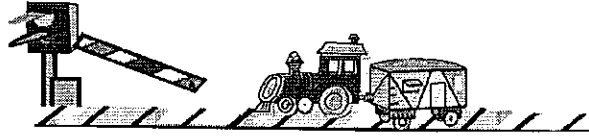
- Reviewing last year’s accomplishments. Discussing the months ahead and what the Unit would like to achieve. Listing all activities and be sure to include holidays and all The American Legion Family celebrations. Setting the dates as far in advance as you can. The more planning you have the better. Be sure to include plans to celebrate the Auxiliary’s 90<sup>th</sup> Birthday!
- Discuss what emphasis you want to place on each program. Be sure to put your **energy/resources** to the best use. Be **proactive** in working with all members. Suggest ideas and/or members who would be interested in participating in a given activity. In these economic times, review the Unit’s budget and use the money wisely.
- The Leadership Chairman should offer assistance to officers, program or activity chairmen in planning their particular activity or responsibility. Be a resource for Auxiliary information, facts, etc.
- Don’t forget as Leadership Chairman, you have your own responsibilities and goals to accomplish. Schedule the mini-workshops and plan to meet your other goals.
- This sounds like a big job, but the sooner you get started, the rest will fall in place. Part of these activities may be your responsibility, but by no means think that one person can do it all. It takes teamwork and planning to achieve a successful Auxiliary.

Remember—a good leader is one who causes others to interact in ways that produce hope, change, growth and solutions.

## HUMAN RELATIONS GUIDELINES

1. BE OPTIMISTIC--Expect the best from members and officers and you will usually get it. A good leader should show the way by being enthusiastic.
2. BE POSITIVE.--Praise and encourage people. A good leader should always be watchful and take time to recognize the talents of others. Don't go around putting people down or spreading rumors.
3. BE GENUINELY INTERESTED IN OTHERS--Make each member feel that what she provides to the Unit is valuable. If people feel as though you don't care about them, they will not support you.
4. SMILE.--A smile shows interest and caring. "Smile and the world smiles with you..."
5. DEVELOP A SENSE OF HUMOR--Be willing to laugh at yourself. Do not take your position or yourself too seriously.
6. CALL PEOPLE BY NAME--Calling people by name shows an interest in them and makes them feel important. There's nothing as nice as a cheerful word of greeting and people love the sound of their own name.
7. LISTEN TO PEOPLE—Truly listen; you must try to see things from the other person's point of view. Recognize that each person will have a different style. Show respect for the other person's opinions. When you are wrong, admit it quickly and emphatically.
8. ENCOURAGE OTHERS TO TALK ABOUT THEMSELVES—This gives you the opportunity to listen and learn. Be interested in people.
9. HELP OTHERS—Open and honest relationships in which people help each other are the best ones. Be alert to give service. What counts most in life is what we do for others.
10. THINK BEFORE YOU ACT—Use good manners, be polite, watch your language and try to keep emotions in check. Before you say or do things, think about possible consequences. There are usually three sides to a controversy: yours, hers and the right side.

(Author Unknown)



**AMERICAN LEGION AUXILIARY  
8945 North Meridian Street  
Indianapolis, Indiana 46260**

**TO:** Department Membership Chairman  
**FROM:** Nancy Brown-Park, National Membership Chairman  
**DATE:** September 22, 2009  
**REGARDING:** Department Membership Ideas from Department of Kansas

Each day the National Membership Committee receives great ideas from departments across the country. From time to time during the year we will share those ideas with you. We hope they will help you with your department membership program.

This week the ideas come from Department of Kansas Membership Chairman, Trish Ward. Trish has put together 10 "Downright Wacky Silly Goofy Ideas For Membership." Her very favorite and something she is very excited about is number 10 Pay It Forward. It comes from the concept popularized by the book and movie *Pay it Forward* by Catherine Ryan Hyde. The expression "Pay it Forward" is used to describe the concept of asking that a good turn/deed be repaid by having it done to others. You can learn how to "Pay it Forward" by giving the gift of membership.

Read Trish Wards exciting 10 "Downright Wacky Silly Goofy Ideas For Membership" and see how you can use them in your department.

CC: National Officers, National Chairman, Past National Presidents, Department Presidents

**SOME...**

**DOWNRIGHT WACKY...**



**...IDEAS FOR  
MEMBERSHIP!**

**1**

**Get Creative and Design your own Dues Renewal Notice!**

In between Renewal Notices...Unit #250 in Louisburg decided to customize and design their own dues renewal notice. Using unique items associated with their Unit in order to engage and connect members...the expense was definitely worth the results! Include a self-addressed and/or stamped envelope if you are so inclined!

**Unit #250...**



**Wants You!**

Dear \_\_\_\_\_

Greetings from your Auxiliary friends in Louisburg, Kansas and we hope this note finds you well and enjoying the New Year! We have noticed that you have yet to pay your American Legion Auxillary dues and are hopeful this is simply an oversight. We have been busy throughout the year working to support our Veterans and helping wherever possible around the Louisburg community. Some of the things we have accomplished include...Awarding the Lawrence E. Bauer Memorial Scholarship; our Spring Recognition Dinner; hosted Veterans Day Lunch; contributed to the Christmas Gift Shop at the Veterans Hospital in Leavenworth; Distributed "McGruff" Safety Halloween Bags and participated in "Trunks for Treats"; distributed Christmas Poinsettias to Senior Citizens...and many other worthwhile events - Your dues help support all of our activities so we hope that you will take this opportunity to forward membership dues in the amount of \_\_\_\_\_ to cover dues for the \_\_\_\_\_ year(s)...and THANK YOU for your support.

Please remit to: American Legion Auxiliary - Unit #250 • PO Box 1130 • Louisburg, KS • 66053

**2 EARLY BIRD DISCOUNTS!**

- Offer a 10% Discount off of dues if members pay by \_\_\_\_\_!
- Attend (4) American Legion Auxiliary Unit #250 Meetings in a row and receive a 10% rebate on your dues! Attend all 12 and receive a gift certificate to Emblem Supplies (or whatever)!
- Sign Up A Buddy! Distribute coupons for 10% rebate off of your dues (or their dues) for every new member you sign up!

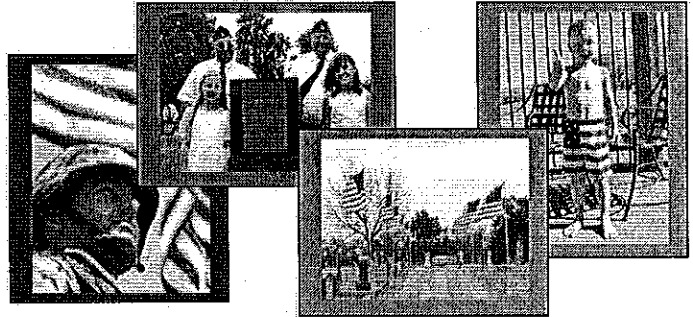


# 3 We Need Your Help!

- When returning membership cards to members who have renewed, include in each ...a note with a plea for membership help along with an extra membership application.
- We must communicate with our members...and together we can make a difference! Since you are sending their membership card anyway...why not include more helpful information! Get multiple BANG for that STAMP BUCK every time you mail an item to any member!
- Our members are our best resource...why aren't we using them to help us out?!

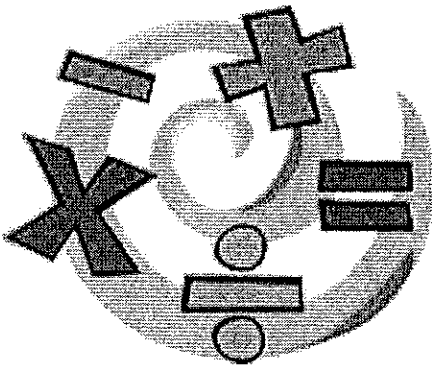
*THANK YOU!*

*PLEASE HELP UNIT #250!*



Greetings from your Auxilliary friends in Louisburg, Kansas and we hope this note finds you well! Thank You for forwarding your 2010 American Legion Auxilliary dues and enclosed is your current membership card. We appreciate your continued support and are grateful for your membership in our unit. In addition to your card we have include an American Legion Auxilliary application and are asking for your help. Kansas is working hard to reverse a declining membership trend that has occurred since the middle 1980's and this is the year we believe we can stop that slide and get things going back in a positive direction...but we need your help! Please reach out to a friend, family member or neighbor and if eligible...ask them to join! Whether it be Unit #250...or another unit...the American Legion Auxilliary appreciates your help and together we can make a difference! Don't forget...we meet the second Monday of every month at 7pm at the Post Home in Louisburg...See you there!

# 4 The Law of Averages...It's Just Math!



The more people you ask to join...the more likely you will get someone to join! Sounds simple ...right! Well...Keep in mind...for this to work...YOU have to ask! And ask! And ask!

Cold calling is integral to successful salespeople. So...think of yourself as a salesperson...you have a product (the American Legion Auxilliary) that you want to "sell" to new members. Engage them, be friendly, tell them about your product, explain why it would benefit them and then **ASK THEM TO JOIN!** There's no high...like making a huge sale!

The number one failure in sales...is salespeople forgetting to ask for the sale. Sometimes it's not easy to "cold call" or "cold ask"...but the more you do it...the more you will become comfortable with the process. If they say "No" right away...don't be scared off...and don't take it personally. Smile and try responding with "Thank You...here's my card and information. We're a non-profit, non-partisan, non-political organization committed to supporting America's core values, our communities, children and most importantly veterans and their families. If you should change your mind...give me a call!" But if they say ...YES! Tell yourself you can do it...and then convince yourself you can! Sell yourself...and sell the Auxilliary!

## 5 'Grandma's Rock' Week!

- Calling all Grandmas! We know you're out there!
- OK...we all do it! There's a significant chunk of us who pay for our grandchildren, children, sisters etc...rather than wait throughout the year to cover those for whom we always pay...how about we designate the week that Patriot Day falls on (September 11) as Grandma's Rock Week!
- Every year during "Grandma's Rock Week"...we all pay for those family members who fall under our watch...and then use Patriot Day (September 11) as an opportunity to engage them...to ...PAY THEIR OWN DUES! (There's always hope!). Or it's a standard to keep our junior family members current and their dues forwarded in a timely manner!



## The Big Buy In... A Challenge to All Members

6



I CHALLENGE you...to COMPETE with me...to SUCCEED for the benefit of our organization...and I BELIEVE we can do it.

As Individuals...we have the ability to challenge ourselves at every juncture...can we do better...can we do more...can we set a goal...and really achieve it. Competition in the spirit of Fun...makes it fun for all!

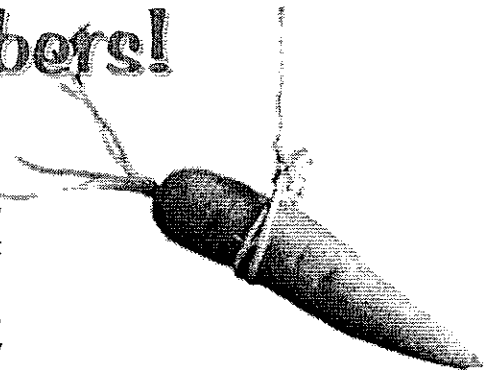
Setting a goal and then getting members to "Buy In" to the achievement of that goal...gets everyone on board.

Challenge each other...I can sign up 10 members...can you sign up 15? Shoot for that National Silver Brigade Membership opportunity (25 new Auxiliary members)...make it a team effort or an Auxiliary unit effort...25 members is not very challenging...can you sign up 50? Can you? I bet I can! I bet Unit #250 can!

It's always great to achieve a goal...but doing the best you can and putting in 100% effort...is really the name of the game. Whether you sign up 1 new member or 100...just do your best!

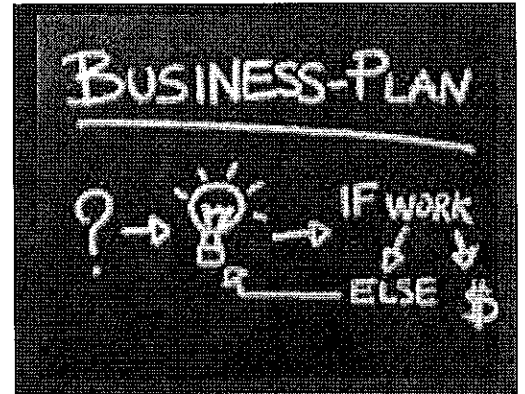
## 7 Premiums for Members!

- Maybe it's time we start rewarding good behavior with stuff! Unit Handbooks, Emblem Gift Certs ...you know Stuff!
- Identify a list of criteria promoting spectacular Auxiliary behavior and reward those members who achieve that status at Department Convention with a ribbon or ?
- Achievement levels should include attendance at meetings, commitment to membership, service in an Auxiliary program at the Unit level, targets of opportunity.

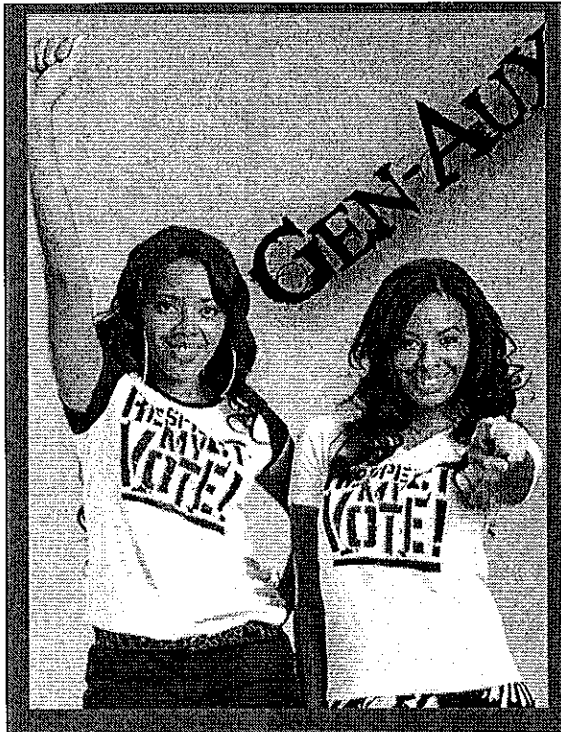


# 3 get a plan

- Do something...Don't just do nothing!. Find something interesting, valuable, helpful to contribute to the cause. Organize an event, attend a meeting, sign up a new member...accept responsibility and be accountable.
- Be part of the solution...not part of the problem!...Solution solvers are women who think, women who plan, women who act and women who identify a problem, evaluate the situation, devise a solution and then put that solution into motion. Help us solve Kansas' declining membership trend!
- Not every plan is a winner...but having no plan is definitely a losing proposition.
- We have to have a plan...Failing to Plan...is Planning to Fail!
- Get a Plan...and then Put Your Plan in Motion. Kansas needs you! Hey...there is no dumb plan!



## GENAUX



- Sharon, Missy, Cathy and I came up with an idea and concept while attending the Membership Conference on your behalf and for Kansas last May in Indianapolis. (BTW...We all THANK YOU for the opportunity!)
- It occurred to us that we have a hole in the way we address membership...the 17-27 year age group. Senior in high school to young professional. They have a different focus, a different approach to volunteerism, a different attitude...and different needs...then the very young junior or the newly married professional. How do we engage them?...how do we keep them interested? We have to modify our approach and be willing to allow a different response to the way we traditionally we receive information. We coined the term "Gen Aux" ...our Gen-Aux group wants to volunteer...LET THEM...they want to help...LET THEM...they want to be a part of our organization...LET THEM...and be willing to open your traditional sphere of the American Legion Auxiliary to let them contribute. Our future depends on it. A Native American tribe once said..."Tradition is the Enemy of Progress"...tradition can also be the "Foundation of Progress"...our challenge is finding a comfortable fit between the two.
- Let's work with our Girls State delegates ...connect them with and if eligible ask them to join. Then work with them to volunteer in a manner that works for them. Many High Schools now require a certain commitment to volunteering...and we've discovered our young people would like something different than traditional offerings (church, senior center)...we're the perfect fit. Invite them to a meeting...give them loose guidelines and then let them devise a project ...execute it...and report back to the unit. Have a "Gen Aux Leadership Coordinator" or "Gen Aux Mentor" to oversee their activities and provide input.

# 10 Pay It Forward

The "Pay It Forward" concept was popularized with the book *Pay It Forward* by Catherine Ryan Hyde, which was later made into a movie with the same title, starring Helen Hunt, Haley Joel Osment and Kevin Spacey. The expression "Pay It Forward" is used to describe the concept of asking that a good turn/deed be repaid by having it done to others...instead. How to "Pay It Forward"? The world can seem like an unfriendly, threatening place, yet we all want safety, health, and happiness for ourselves and our loved ones...and strength and success for our organization. How can one ordinary person – you or me— make a positive difference for the American Legion Auxiliary? One way is the practice of "paying it forward." While the steps might be simple, the outcome could literally change the course of membership in Kansas...and for that matter across our country.

## How It Could Work For Us...

- Did someone in The American Legion Family reach out to you in a special way?
- Did something positive happen to you while working on one of our programs?
- Did you help someone improve their situation while working for our organization?

...then honor that special act with a "Pay It Forward" membership gift. Find someone who is eligible for the Auxiliary...and who would be a great person to have on board in your unit or our organization. Maybe this person represents dedication, has a unique background, or has demonstrated values aligned with those of our organization. Take a moment to explain to them...what we are about and why we exist. Then sign them up and PAY for them...one year's membership. Tell them WHY you have chosen them to be the recipient of this gift ...and then ASK them to do the same. Ask them to return your gift...at some point... for the purpose of helping move our organization forward by choosing a worthy "Pay It Forward" recipient. Mentor them to make sure they stay involved and then follow up to assure at some point...they too "Pay It Forward." They will do it on their own...if we guide them with our principles and values.

Practicing the "Pay It Forward" principle will make you alert to unexpected kindness from strangers toward you, and you may find yourself becoming more grateful for everyday kindness and consideration from people you don't even know.

Could this work on the unit level? Include in your next Unit Budget the expense for (5) Pay It Forward Memberships. Then have your members submit "applications" of the names of potential members with their qualifications and who would be an asset to your unit. Have the membership "choose" from the supplied applications...five of the most worthy candidates...and then pay their dues for the first year! Have a special certificate to be presented with their membership card! The real core of "Pay It Forward" involved anonymous giving...although this probably won't work in our situation...it's the personal stories that make this program so valued and worthy...and these should be shared when possible. So think about all of the positive things that being a member of the American Legion family have done for you or your family...and then "Pay It Forward" to a worthy individual. What an awesome feeling!

### *Trish's "Pay It Forward" Story:*

Last year when Steve became suddenly ill...it was an overwhelming situation and it happened so quickly...very few people knew of the serious developments. I found myself alone in a hospital room having rushed over from work...very scared. Until...the phone rang. Barb Meyer...had somehow put the word out to Rev. Akers (in less than an hour)...who tracked me down and reached out with words of great comfort and compassion. I was so blown...that he actually took the time...to find us...and call...I will NEVER forget his kindness and Barb's thoughtfulness. So...in honor of Jim Akers and Barbara Meyer...I am paying it forward. The young lady to whom I am reaching out is the recipient of the 2009 Lawrence E. Bauer Memorial Scholarship in Louisburg. She is amazing ...and endured some very difficult family issues. Hoping she is eligible...I will be paying her membership for one year and staying in touch with her remotely (she'll be a freshman at KU) about the Auxiliary. Additionally...I intend to send Rev. Akers a note about my action on his behalf...and tell him about Jackie...the recipient of the "PAY IT FORWARD" Auxiliary membership. Knowing the situation, I am quite sure that Barb would agree what an asset she will be to Unit #250. I could not think of a better way to honor Rev Akers' kindness and Barb's friendship.

AMERICAN LEGION AUXILIARY  
2010 Membership Report  
Traditional & DMS - Domestic

MEMB89R  
DMS in year end goal % ? :YES

	Department	0000 Mbsp. Needed for Year-End Goal	% Target	0000 Actual Traditional Mbsp.	0000 Actual DMS Mbsp.	9-23-2010 0000 Total Mbsp.	0000 Mbsp. Needed to Meet & Target	Pct of Year End Goal
1	PUERTO RICO	2,078	0	1,151	0	1,151	1,151-	55.390
2	MISSISSIPPI	4,789	0	2,331	0	2,331	2,331-	48.674
3	ALABAMA	7,032	0	3,356	0	3,356	3,356-	47.725
4	LOUISIANA	10,029	0	4,738	0	4,738	4,738-	46.925
5	NORTH CAROLINA	8,797	0	4,128	0	4,128	4,128-	45.780
6	NEBRASKA	27,064	0	12,390	0	12,390	12,390-	43.025
7	NORTH DAKOTA	15,182	0	6,532	0	6,532	6,532-	42.472
8	TEXAS	24,503	0	10,407	0	10,407	10,407-	42.333
9	MISSOURI	17,367	0	7,352	0	7,352	7,352-	41.501
10	DELAWARE	4,583	0	1,902	0	1,902	1,902-	40.326
11	WISCONSIN	29,229	0	11,787	0	11,787	11,787-	40.218
12	IOWA	33,908	0	13,637	0	13,637	13,637-	37.864
13	KENTUCKY	8,520	0	3,226	0	3,226	3,226-	37.600
14	MINNESOTA	49,152	0	18,481	0	18,481	18,481-	36.487
15	WEST VIRGINIA	9,491	0	3,463	0	3,463	3,463-	36.426
16	GEORGIA	11,456	0	4,173	0	4,173	4,173-	35.555
17	COLORADO	6,511	0	2,315	0	2,315	2,315-	35.430
18	WYOMING	4,118	0	1,459	0	1,459	1,459-	35.194
19	VERMONT	9,297	0	3,272	0	3,272	3,272-	34.898
20	ILLINOIS	43,209	0	15,079	0	15,079	15,079-	34.885
21	ARIZONA	15,227	0	5,312	0	5,312	5,312-	34.594
22	INDIANA	58,336	0	20,181	0	20,181	20,181-	33.816
23	OREGON	8,017	0	2,711	0	2,711	2,711-	32.265
24	MAINE	9,980	0	3,219	1	3,220	3,220-	31.402
25	SOUTH DAKOTA	15,846	0	4,976	0	4,976	4,976-	30.593
26	FLORIDA	39,260	0	12,011	0	12,011	12,011-	29.047
27	IDAHO	3,336	0	969	0	969	969-	28.571
28	ARKANSAS	4,942	0	1,412	0	1,412	1,412-	27.244
29	MICHIGAN	32,374	0	8,820	0	8,820	8,820-	26.729
30	PENNSYLVANIA	66,879	0	17,874	0	17,876	17,876-	26.596
31	NEW MEXICO	5,185	0	1,379	0	1,379	1,379-	24.890
32	MARYLAND	25,689	0	6,643	0	6,643	6,643-	24.271
33	NEW YORK	50,743	0	12,316	0	12,316	12,316-	22.515
34	VIRGINIA	9,043	0	2,036	0	2,036	2,036-	22.389
35	OHIO	50,681	0	11,347	0	11,347	11,347-	20.965
36	SOUTH CAROLINA	4,994	0	1,047	0	1,047	1,047-	20.899
37	OKLAHOMA	8,206	0	1,715	0	1,715	1,715-	20.290
38	HAWAII	345	0	70	0	70	70-	19.758
39	KANSAS	19,521	0	3,857	0	3,857	3,857-	19.463
40	MONTANA	4,768	0	928	0	928	928-	19.371
41	MASSACHUSETTS	8,208	0	1,590	0	1,590	1,590-	17.998
42	NEW HAMPSHIRE	9,179	0	1,652	0	1,652	1,652-	17.545
43	WASHINGTON	9,826	0	1,724	0	1,724	1,724-	20.9
44	RHODE ISLAND	1,242	0	209	0	209	209-	16.828
45	CALIFORNIA	27,933	0	4,408	0	4,408	4,408-	15.781
46	ALASKA	3,721	0	539	0	539	539-	14.485
47	NEW JERSEY	12,228	0	1,696	0	1,696	1,696-	13.870
48	DIST OF COL	267	0	30	0	30	30-	11.236

Department	0000 Mbsp. Needed for Year-End Goal	% Target	0000 Actual Traditional Mbsp.	0000 Actual DMS Mbsp.	9-23-2010 0000 Total Mbsp.	0000 Mbsp. Needed to Meet % Target	Pct of Year End Goal
49 UTAH	3,113	0	235	0	235	235-	7.549
50 PHILIPPINES	273	0	18	0	18	18-	6.593
51 CONNECTICUT	4,867	0	256	0	256	256-	5.260
52 TENNESSEE	6,539	0	144	0	144	144-	2.202
53 NEVADA	2,152	0	23	0	23	23-	1.069
TOTALS	850,235	0	262,526	3	262,529	262,529-	30.877

\* All Time High

\*\*\* END OF REPORT \*\*\*

MEM389R  
 DMS in year end goal % ? :YES

AMERICAN LEGION AUXILIARY  
 2010 Membership Report  
 Traditional & DMS - Domestic

JOYCE BABCOCK, Div Nat'l Vice President

Department	0000 Mbsp. Needed for Year-End Goal	% Target	0000 Actual Traditional Mbsp.	0000 Actual DMS Mbsp.	9-23-2010 0000 Total Mbsp.	0000 Mbsp. Needed to Meet % Target	Pct of Year End Goal
6 NEBRASKA	27,064	0	12,390	0	12,390	12,390-	45.780
7 NORTH DAKOTA	15,182	0	6,532	0	6,532	6,532-	43.025
14 MINNESOTA	49,152	0	18,481	0	18,481	18,481-	37.600
17 COLORADO	6,511	0	2,315	0	2,315	2,315-	35.555
18 WYOMING	4,118	0	1,459	0	1,459	1,459-	35.430
25 SOUTH DAKOTA	15,846	0	4,976	0	4,976	4,976-	31.402
40 MONTANA	4,768	0	4,928	0	4,928	4,928-	19.463
TOTALS	122,641	0	47,081	0	47,081	47,081-	38.389

NORMA SWANSON, Div Nat'l Vice President

Department	0000 Mbsp. Needed for Year-End Goal	% Target	0000 Actual Traditional Mbsp.	0000 Actual DMS Mbsp.	9-23-2010 0000 Total Mbsp.	0000 Mbsp. Needed to Meet % Target	Pct of Year End Goal
9 MISSOURI	17,367	0	7,352	0	7,352	7,352-	42.333
11 WISCONSIN	29,229	0	11,787	0	11,787	11,787-	40.326
12 IOWA	33,908	0	13,637	0	13,637	13,637-	40.218
15 WEST VIRGINIA	9,491	0	3,463	0	3,463	3,463-	36.487
20 ILLINOIS	43,209	0	15,079	0	15,079	15,079-	34.898
22 INDIANA	58,336	0	20,181	0	20,181	20,181-	34.594
29 MICHIGAN	32,374	0	8,820	0	8,820	8,820-	27.244
35 OHIO	50,681	0	11,347	0	11,347	11,347-	22.389
39 KANSAS	19,521	0	3,857	0	3,857	3,857-	19.758
TOTALS	294,116	0	95,523	0	95,523	95,523-	32.478

AMERICAN LEGION AUXILIARY  
2010 Membership Report  
Traditional & DMS - Domestic

MEM389R  
DMS in year end goal % ? : YES

JOSEPHINE L KEANU, Div Nat'l Vice President

Department	0000 Mbsp. Needed for Year-End Goal	% Target	0000 Actual Traditional Mbsp.	0000 Actual DMS Mbsp.	9-23-2010 0000 Total Mbsp.	0000 Mbsp. Needed to Meet % Target	Pct of Year End Goal
21 ARIZONA	15,227	0	5,312	0	5,312	5,312-	34.885
23 OREGON	8,017	0	2,711	0	2,711	2,711-	33.816
27 IDAHO	3,336	0	969	0	969	969-	29.047
31 NEW MEXICO	5,185	0	1,379	0	1,379	1,379-	26.596
38 HAWAII	345	0	70	0	70	70-	20.290
43 WASHINGTON	9,826	0	1,724	0	1,724	1,724-	17.545
45 CALIFORNIA	27,933	0	4,408	0	4,408	4,408-	15.781
46 ALASKA	3,721	0	539	0	539	539-	14.485
49 UTAH	3,113	0	235	0	235	235-	7.549
50 PHILIPPINES	18	0	18	0	18	18-	6.593
53 NEVADA	2,152	0	23	0	23	23-	1.069
TOTALS	79,128	0	17,388	0	17,388	17,388-	21.975

BARBARA ANN GOLDE, Div Nat'l Vice President

Department	0000 Mbsp. Needed for Year-End Goal	% Target	0000 Actual Traditional Mbsp.	0000 Actual DMS Mbsp.	9-23-2010 0000 Total Mbsp.	0000 Mbsp. Needed to Meet % Target	Pct of Year End Goal
10 DELAWARE	4,583	0	1,902	0	1,902	1,902-	41.501
19 VERMONT	9,297	0	3,272	0	3,272	3,272-	35.194
24 MAINE	9,980	0	3,219	1	3,220	3,220-	32.265
30 PENNSYLVANIA	66,879	0	17,874	2	17,876	17,876-	26.729
32 MARYLAND	26,689	0	6,643	0	6,643	6,643-	24.890
33 NEW YORK	50,743	0	12,316	0	12,316	12,316-	24.271
41 MASSACHUSETTS	8,208	0	1,590	0	1,590	1,590-	19.371
42 NEW HAMPSHIRE	9,179	0	1,652	0	1,652	1,652-	17.998
44 RHODE ISLAND	1,242	0	1,209	0	1,209	1,209-	16.828
47 NEW JERSEY	12,228	0	1,696	0	1,696	1,696-	13.870
48 DIST OF COL	267	0	30	0	30	30-	11.236
51 CONNECTICUT	4,867	0	256	0	256	256-	5.260
TOTALS	204,162	0	50,659	3	50,662	50,662-	24.815

AMERICAN LEGION AUXILIARY  
2010 Membership Report  
Traditional & DMS - Domestic

MEM389R  
DMS in year end goal % ?:YES

LYNDA J HORTON-TURK, Div Nat'l Vice President

Department	0000 Mbsp. Needed for Year-End Goal	% Target	0000 Actual Traditional Mbsp.	0000 Actual DMS Mbsp.	9-23-2010 0000 Total Mbsp.	0000 Mbsp. Needed to Meet % Target	Pct of Year End Goal
1 PUERTO RICO	2,078	0	1,151	0	1,151	1,151-	55.390
2 MISSISSIPPI	4,789	0	2,331	0	2,331	2,331-	48.674
3 ALABAMA	7,032	0	3,356	0	3,356	3,356-	47.725
4 LOUISIANA	10,029	0	4,738	0	4,738	4,738-	47.243
5 NORTH CAROLINA	8,797	0	4,128	0	4,128	4,128-	46.925
8 TEXAS	24,503	0	10,407	0	10,407	10,407-	42.472
13 KENTUCKY	8,520	0	3,226	0	3,226	3,226-	37.864
16 GEORGIA	11,456	0	4,173	0	4,173	4,173-	36.426
26 FLORIDA	39,260	0	12,011	0	12,011	12,011-	30.593
28 ARKANSAS	4,942	0	1,412	0	1,412	1,412-	28.571
34 VIRGINIA	9,043	0	2,036	0	2,036	2,036-	22.515
36 SOUTH CAROLINA	4,994	0	1,047	0	1,047	1,047-	20.965
37 OKLAHOMA	8,206	0	1,715	0	1,715	1,715-	20.899
52 TENNESSEE	6,539	0	144	0	144	144-	2.202
TOTALS	150,188	0	51,875	0	51,875	51,875-	34.540
GRAND TOTAL	850,235	0	262,526	3	262,529	262,529-	30.877

\* All Time High

\*\*\* END OF REPORT \*\*\*

AMERICAN LEGION AUXILIARY  
Membership Comparison Report

9/23/2009

<u>Department</u>	<u>Membership 9/23/2009</u>	<u>Membership 9/23/2008</u>	<u>Difference</u>
DEPT OF ALABAMA	3,356	2,432	924
DEPT OF ALASKA	539	639	100-
DEPT OF ARIZONA	5,312	4,271	1,041
DEPT OF ARKANSAS	1,412	814	598
DEPT OF CALIFORNIA	4,408	1,056	3,352
DEPT OF COLORADO	2,315	1,210	1,105
DEPT OF CONNECTICUT	256	637	381-
DEPT OF DELAWARE	1,902	93	1,809
DEPT OF FLORIDA	12,011	15,480	3,469-
DEPT OF GEORGIA	4,173	3,795	378
DEPT OF HAWAII	70	107	37-
DEPT OF IDAHO	969	560	409
DEPT OF ILLINOIS	15,079	9,485	5,594
DEPT OF INDIANA	20,181	15,211	4,970
DEPT OF IOWA	13,637	12,340	1,297
DEPT OF KANSAS	3,857	2,483	1,374
DEPT OF KENTUCKY	3,226	2,075	1,151
DEPT OF LOUISIANA	4,738	4,304	434
DEPT OF MAINE	3,220	2,314	906
DEPT OF MARYLAND	6,643	8,305	1,662-
DEPT OF MASSACHUSETTS	1,590	1,472	118
DEPT OF MICHIGAN	8,820	5,406	3,414
DEPT OF MINNESOTA	18,481	8,426	10,055
DEPT OF MISSISSIPPI	2,331	1,825	506
DEPT OF MISSOURI	7,352	5,830	1,522
DEPT OF MONTANA	928	1,091	163-

AMERICAN LEGION AUXILIARY  
Membership Comparison Report

9/23/2009

<u>Department</u>	<u>Membership 9/23/2009</u>	<u>Membership 9/23/2008</u>	<u>Difference</u>
DEPT OF NEBRASKA	12,390	10,506	1,884
DEPT OF NEVADA	23	97	74-
DEPT OF NEW HAMPSHIRE	1,652	1,021	631
DEPT OF NEW JERSEY	1,696	1,719	23-
DEPT OF NEW MEXICO	1,379	821	558
DEPT OF NEW YORK	12,316	5,680	6,636
DEPT OF NORTH CAROLINA	4,128	2,974	1,154
DEPT OF NORTH DAKOTA	6,532	4,360	2,172
DEPT OF OHIO	11,347	5,828	5,519
DEPT OF OKLAHOMA	1,715	1,525	190
DEPT OF OREGON	2,711	1,030	1,681
DEPT OF PENNSYLVANIA	17,876	6,462	11,414
DEPT OF RHODE ISLAND	209	16	193
DEPT OF SOUTH CAROLINA	1,047	606	441
DEPT OF SOUTH DAKOTA	4,976	2,966	2,010
DEPT OF TENNESSEE	144	979	835-
DEPT OF TEXAS	10,407	7,258	3,149
DEPT OF UTAH	235	178	57
DEPT OF VERMONT	3,272	1,515	1,757
DEPT OF VIRGINIA	2,036	1,870	166
DEPT OF WASHINGTON	1,724	817	907
DEPT OF WEST VIRGINIA	3,463	1,774	1,689
DEPT OF WISCONSIN	11,787	10,693	1,094
DEPT OF WYOMING	1,459	551	908
DEPT OF DIST OF COLUMBIA	30	35	5-
DEPT OF PANAMA	6	7	1-

9/23/2009

<u>Department</u>	<u>Membership 9/23/2009</u>	<u>Membership 9/23/2008</u>	<u>Difference</u>
DEPT OF PHILIPPINES	18	18	
DEPT OF PUERTO RICO	1,151	1,209	58-
DEPT OF AUSTRALIA	75	34	41
DEPT OF CANADA	14	14	
DEPT OF FRANCE	16	50	34-
DEPT OF MEXICO	18	2	16
DEPT OF CHINA	5	5	
TOTAL=	262,663	184,281	78,382

1,197 Records Processed

\*\*\* END OF REPORT \*\*\*